

STATEMENT OF THE CHAIRMAN, MR. PIYACHAI KARNASUTA, FOR THE SHAREHOLDERS OF FORTY FIRST ANNUAL GENERAL MEETING OF ITD CEMENTATION INDIA LIMITED HELD ON AUGUST 09, 2019



CHAIRMAN'S STATEMENT

GOOD AFTERNOON LADIES AND GENTLEMEN

On behalf of the Board of Directors and on my personal behalf, I extend you all a warm welcome to this 41st Annual General Meeting of your Company.

It is indeed an honour to address you all today for the first time in my capacity as Chairman of your Company.

I am thankful for the leadership and guidance provided to your Company by our former Chairman, Mr. Premchai Karnasuta and we express our gratitude for his vision and foresight in navigating the Company through difficult times over the years.

His legendary stewardship of the Company will be cherished for the remarkable voyage that ITD Cementation has traversed to become one of India's well respected EPC Civil Engineering Companies in the sphere of Infrastructure.

The Annual Report together with the Audited Financial Statements and the Board's Report for the 15 months period ended 31st March 2019 ("financial period") have been with you for some time and I request your permission to take them as read.

Before moving on to the agenda for today's meeting, I would like to share with you the highlights of the Company's performance and achievements during the last year.

INDIAN ECONOMY

Recently, the same Government assumed office at the Centre with a resounding mandate from the people of India. We would like to congratulate the Honourable Prime Minister, Shri Narendra Modi for his vision and commitment to usher in a new India and the citizens who reposed their faith in his leadership and capable hands.

A few weeks ago the Honourable Finance Minister, Shrimati Nirmala Sitaraman presented the Union Budget 2019 addressing multi-dimensional aspects of the Indian Economy. The Budget commendably presented a comprehensive roadmap to achieve the PM's vision of USD Five trillion economy along with an announcement of investing ₹ 100 lakh crore (USD 1.5 trillion) over the next five years in the Infrastructure sector.

COMPANY PERFORMANCE

I am also pleased to state that your Company's robust strategy enabled it to sail through tough waters amidst demand slowdown witnessed in the second half of the calendar year 2018. The Company managed to build a strong and diversified consolidated order book of ₹ 999,248 lakh as on 31st March 2019 as compared to ₹ 751,320 lakh as on 31st December 2017.



The Company's strong order book has grown by 33% growth in the 15 months period ended 31st March 2019, coupled with likely new business from existing clients ensures visibility in terms of revenue flow in the near term.

Revenue from the standalone operations for the financial period ended 31st March 2019 is $\stackrel{?}{\underset{?}{?}}$ 228,345.92 lakh. The Company made a profit before tax of $\stackrel{?}{\underset{?}{?}}$ 13,435.84 lakh and profit after tax of $\stackrel{?}{\underset{?}{?}}$ 8,187.40 lakh for the financial period. Revenue from the consolidated operations for the financial period ended 31st March 2019 is $\stackrel{?}{\underset{?}{?}}$ 316,506.94 lakh. The Company made a profit before tax of $\stackrel{?}{\underset{?}{?}}$ 13,450.26 lakh and profit after tax of $\stackrel{?}{\underset{?}{?}}$ 8,315.84 lakh for the financial period.

Your Directors have recommended a dividend @ ₹ 0.40 (previous year ₹ 0.40) per equity share for the financial period ended 31st March 2019 on 171,787,584 equity shares of ₹ 1/- each. This, together with tax thereon, represents an outgo of approximately 10.12% of distributable profits.

BUSINESS AND ECONOMIC REVIEW AND OUTLOOK

India is expected to retain its mantle as the fastest growing major economy in the world according to IMF. Some of the key infrastructure proposals in the recent Budget announcement are:

- Capital outlay towards transportation infrastructure sector roads and highways (excluding rural roads) increased to ₹ 1.47 lakh crore in FY2019-20 budget estimate (up by 12.6% over FY2018-19 revised estimate).
- Railways outlay increased to ₹ 1.60 lakh crore in FY2019-20 budget estimate (up by 15.4% over FY2018-19 revised estimate), and Metro Rail projects increased to ₹ 17,714 crore (up by 19.2% over 2018-19 revised estimate).
- Focus on affordable housing projects to be taken up in joint development on land parcels held by the Central Public Sector Enterprise and Central Ministries.
- Government's ambitious plans such as Bharatmala, Sagarmala and Jalamala, UDAN Scheme will improve India's infrastructure and enable connectivity and bridge urban and rural divide.
- The capital outlay for roads, railways, and metro projects have been budgeted to increase by 12-19% in FY2019-20 over the FY2018-19 revised estimate.
- Finance Minister's proposal to invest ₹ 100 lakh crore (USD 1.5 trillion) in the infrastructure sector over the next five years, clearly reiterates the Government's priority on the sector.

Your Company's diversity of experience and engineering competence should stand in good stead to benefit from these initiatives.

During the first quarter of 2019, your Company has secured Letters of Intent for ₹ 968 crore for Marine and Tunnel projects and is L1 in a few tunneling projects to be executed in the North-East part of the Country and Redevelopment of Residential Colony in New Delhi.

With these opportunities, your Company has good revenue visibility for the next 2-3 years.



AWARDS AND RECOGNITIONS

Your Company received many trophies, awards including certificates of appreciation in safety performance. Some of them are:

- National Safety Council has awarded Prashansa Patra Award for Dredging & Reclamation work for Bharat Mumbai Container Pvt. Ltd. (Port of Singapore Authority) JNPT
- Media House Construction Times Award for Delhi Metro Underground Project CC-32 under the category 'Best Executed Metro Project of the Year 2018'
- 11th CIDC Vishwarkarma Award for EPC of Multimodal IWT Terminal, Haldia (West Bengal)

DIRECTORS

APPOINTMENT/ REAPPOINTMENT/RESIGNATION

Dear Members, we have already informed to you through our Annual Report (Page No. 39 & 40) about appointments, reappointments and resignations of the Directors and with your kind consent, I am taking them as read.

ACKNOWLEDGEMENT

Before I end, I would like to thank all the stakeholders, including our customers, employees and suppliers, Central and State Governments, Regulatory Authorities, investors, bankers and financial institutions, for their continued faith and trust in all our endeavours.

I would like to express my sincere appreciation and special thanks to my colleagues on the Board for their notable contributions towards the Company's performance and growth over the years. I also thank all employees of the Company for their sincerity, hard work, motivation and dedication and for their unflinching support and unstinted commitment.

I also wish to thank all our customers and our parent company, Italian-Thai Development Public Company Limited for their guidance and support. Lastly, I wish to convey my deep appreciation to you, dear shareholders, for your understanding and for reposing your trust in us all through our valued association. Thank you.

Mumbai 9th August, 2019 PIYACHAI KARNASUTA CHAIRMAN