



Cem ITD Cementation India Limited

Commitment, Reliability & Quality

Dept. of Corporate Services – Corporate Relationship,
BSE Limited,
Phiroze Jeejeebhoy Towers, Dalal Street,
Mumbai 400 001.

National Stock Exchange of India
Limited,
Listing Department,
Exchange Plaza, C-1, Block 'G'
Bandra-Kurla Complex,
Bandra (East),
Mumbai 400 051.

Date
08th February, 2024

Our Reference No.
SEC/02/2024

Our Contact
RAHUL NEOGI

Direct Line
91 22 67680814
rahul.neogi@itdcem.co.in

Dear Sirs,

Sub: Unaudited Financial Results for the quarter and nine months ended 31st December, 2023
Scrip Code No: 509496 (BSE) / ITDCEM (NSE)

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended from time to time (Listing Regulations), enclosed please find presentation on Unaudited Financial Results for the quarter and nine months ended 31st December, 2023.

You are requested to take the same on record. The presentation is being made available on the Company's website www.itdcem.co.in in accordance with Regulation 46 of the Listing Regulations.

Thanking you,

Yours faithfully,
For ITD Cementation India Limited

(RAHUL NEOGI)
COMPANY SECRETARY

Encl: as above

ITD Cementation India Limited

Registered & Corporate Office : 9th Floor, Prima Bay,
Tower - B, Gate No. 5, Saki Vihar Road. Powai. Mumbai - 400 072
Tel.: 91-22-66931600 fax : 91-22-66931628 www.itdcem.co.in
Corporate Identity Number : L61000MH1978PLC020435





Commitment, Reliability & Quality

ITD Cementation India Limited

Investor Presentation

Q3 FY24 / 9M FY24

ISO 9001:2015 (QMS), ISO 14001:2015 (EMS) and ISO 45001:2018 (OHS-MS)

Expanding Horizons. Accelerating Growth



Commitment, Reliability & Quality

This Presentation is for general information only and may contain statements about expected future events and financial and operating results of ITD Cementation India Limited, which could be forward-looking. By their nature, forward-looking statements require the Company to make assumptions and are subject to inherent risks and uncertainties.

There is significant risk that the assumptions, predictions and other forward-looking statements may not prove to be accurate. Readers are cautioned not to place undue reliance on forward-looking statements as a number of factors could cause assumptions, actual future results and events to differ materially from those expressed in the forward-looking statements.

Accordingly, this Presentation is subject to the disclaimer and qualified in its entirety by the assumptions, qualifications and risk factors referred to in this document. This does not purport to be a record of the proceedings of the Analysts & Institutional Investors Conference Call. No part of the Presentation shall be copied or disseminated, in whole or in part, in any manner.

Disclaimer

01

Company Overview

Our History

The Cementation Company Limited, U.K, **operated a branch in India**

1931

Branch office was converted into **India subsidiary (named as Cemindia Company Limited)** of The Cementation Company Limited

1978

Cemindia Company Limited **renamed as Trafalgar House Construction India Limited**

1994

Kvaerner ASA acquired Trafalgar House Plc in 1996. Upon acquisition, the Company **changed its name to Kvaerner Cementation India Limited**

1996

Skanska AB acquired Kvaerner Construction Group Limited. Subsequently, the Company **changed its name to Skanska Cementation India Limited**

2000

ITD, acquired Skanska AB interest in Skanska Cementation India Limited. Thereupon, the Company **changed its name to ITD Cementation India Limited**

2004

Over 90 years of rich industry experience

Italian-Thai Development Public Company Limited (ITD) – Parent

- Amongst the leading infrastructure & construction company in Thailand for over 60 years.
- Received 'The Royal Seal of Garuda' in 1985 - Highest and most honorable achievement for civilian companies in Thailand
- Total Work in Hand : ~Rs. 66,200 crore (Construction : ~Rs. 31,650 crore)
- Global presence in India, Bangladesh, Lao PDR, the Philippines, Vietnam, Africa etc.
- Access to the latest technology and know-how, international design and engineering as well as skilled personnel to augment our local strength.



Area of Operations

MARITIME STRUCTURES



- Jetty, Dolphins, Berths & Wharfs
- Ship lift, Dry Dock, Wet Basin
- Breakwater, Piled approach
- Dredging and land reclamation
- Coastal erosion protection, Rock Bund

URBAN INFRASTRUCTURE, MRTS AND AIRPORTS



- Elevated Metro
- Underground Metro
- Station Buildings and Track work
- Integrated Passenger Terminal

HIGHWAYS, BRIDGES AND FLYOVERS



- National Highways
- River Bridges
- Flyovers
- Pre-stressed Box Girders

Area of Operations

INDUSTRIAL STRUCTURES AND BUILDINGS



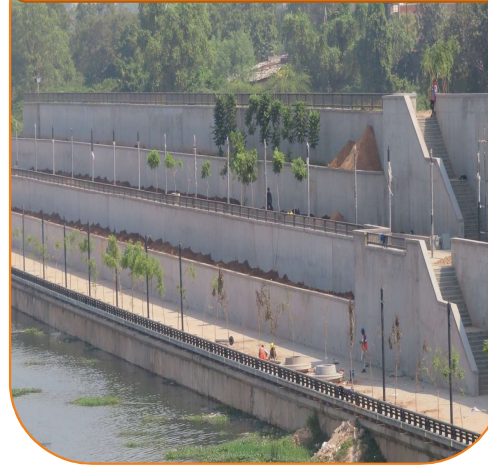
- Institutional
- Commercial
- Factories & Warehouse
- Industrial

HYDRO, DAMS, TUNNELS AND IRRIGATION



- Dam and Power House
- Tunnels
- Intake structures
- Pressure shafts
- Irrigation Projects

FOUNDATION AND SPECIALIST ENGINEERING



- Diaphragm Wall
- Ground Improvement
- Rehabilitation work
- Slope Stabilization / Rock Anchors

WATER AND WASTE WATER



- Micro Tunneling
- Civil work for Water Treatment plant and Sewerage Plant
- Pipeline for Drainage Project

Corporate Objectives

OUR VISION

Our aim is a satisfied client, a strong and proactive workforce and quality product finished on time maintaining highest safety standard and to budget



OUR MISSION

To make ITD Cementation India Limited, the country's leading construction Company in customer choice, quality and safety



OUR CORE VALUES

- Our safety, health and quality standards are second to none.
- We are Customer's delight.
- Employees are our most important asset and working conditions and training must enable them to give their best.
- We strive to ensure timely commencement and completion of projects.
- Plant and machinery are our wealth. We ensure their proper maintenance to prolong productivity.
- We prioritise state-of-the art technology
- Environmental awareness and care for our surroundings in which we live is a part of our business philosophy.
- Our competitive edge is maintained through specialist skills and commitment to both training and R&D.

Re-certified through TUV Nord under the latest IMS standards
ISO 9001:2015 (QMS), ISO 14001:2015 (EMS) and ISO 45001:2018 (OHS-MS)

QMS – Quality Management Systems, OHS – Occupational Health & Safety Management Systems, EMS – Environmental Management Systems

ISO 9001:2015 (QMS), ISO 14001:2015 (EMS) and ISO 45001:2018 (OHS-MS)

Expanding Horizons. Accelerating Growth

Board of Directors



Mr. Piyachai Karnasuta
Chairman



Mr. Santi Jongkongka
Executive Vice Chairman



Mr. Jayanta Basu
Managing Director



Ms. Jana Chatra
Independent Director

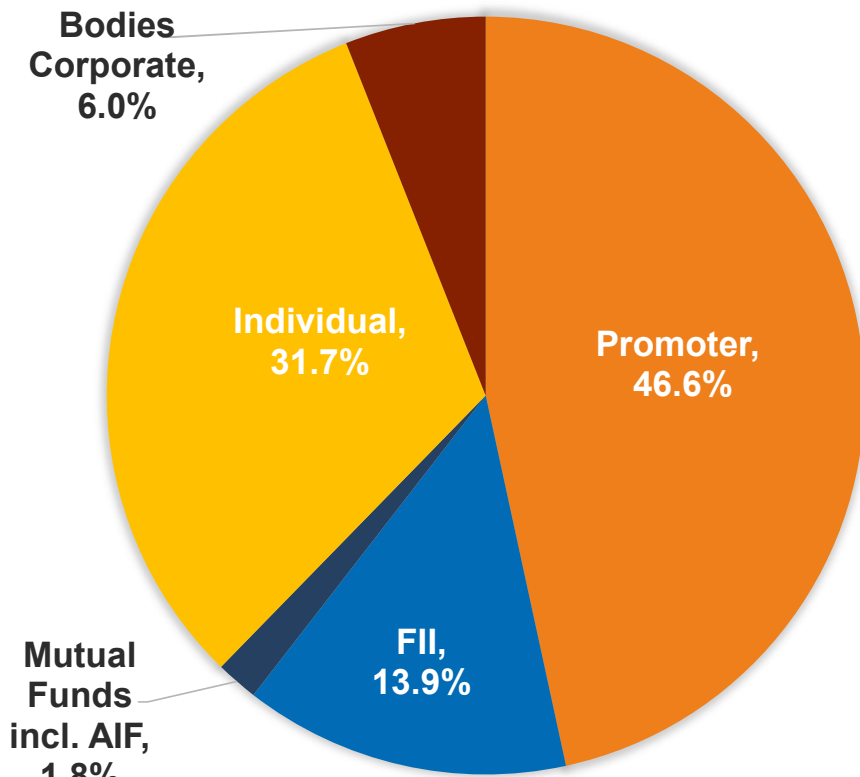


Mr. Sunil Shah Singh
Independent Director



Mr. Pankaj I.C. Jain
Independent Director

Shareholding Pattern*



*As on December 31, 2023

- **Market Capitalisation of over Rs 5,700 crore as on February 08, 2024**
- **Listed on NSE and BSE**
- **Strong institutional shareholding : Over 15.0%**

TOP 5 INSTITUTIONAL SHAREHOLDERS	% holding
MASSACHUSETTS INSTITUTE OF TECHNOLOGY	5.3%
238 PLAN ASSOCIATES	1.4%
ACADIAN EMERGING MARKETS	1.3%
CITY OF NEW YORK GROUP TRUST	0.6%
BANDHAN INFRASTRUCTURE FUND	0.6%

02

Robust Financial Performance

Performance Highlights – Q3 FY24 (Rs crore)

REVENUE

 **52%**

Rs 2,017 crore

EBITDA

 **87%**

Rs 220 crore

PAT

 **113%**

Rs 79 crore

New orders secured during the quarter

Contract Value (Rs crore)

Civil & Hydro-Mechanical Works of 500 MW Hydel Power, Pumped Storage Project in Andhra Pradesh

1,001

Others

284

Total

1,285

Performance Highlights – 9M FY24 (Rs crore)

REVENUE

 **58%**


Rs 5,460 crore

EBITDA

 **80%**

Rs 567 crore

PAT

 **112%**

Rs 185 crore

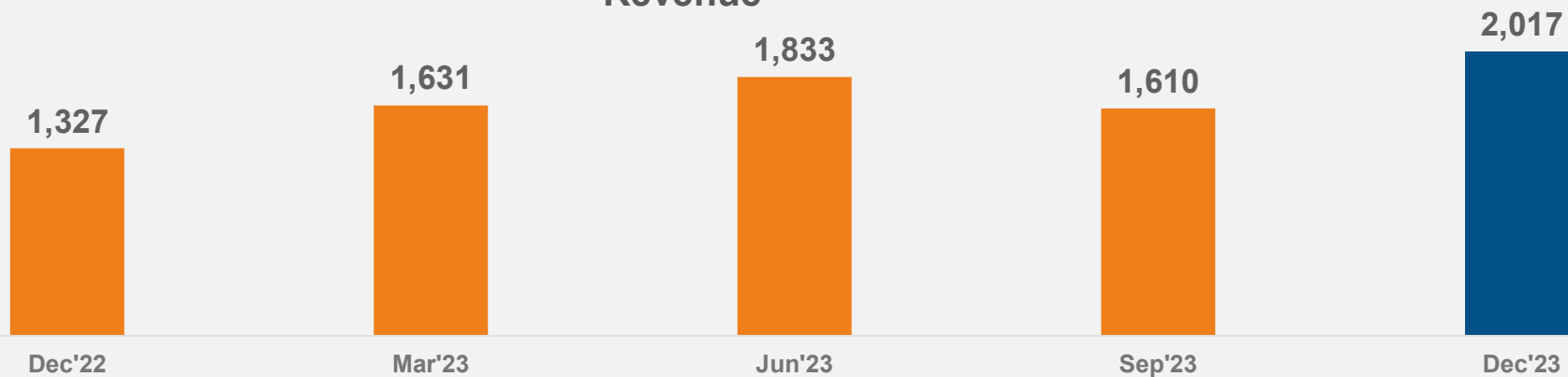
New orders secured in 9M FY24

Contract Value (Rs crore)

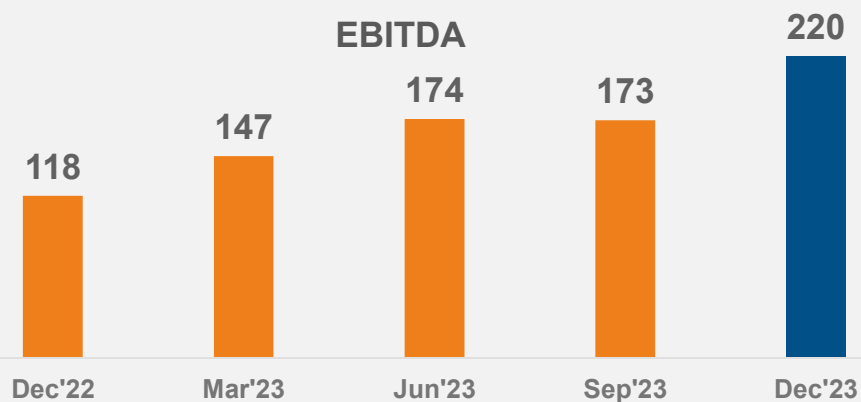
Balance Outer Harbour Works in Andhra Pradesh	3,288
Marine project in Bangladesh	1,183
Civil & Hydro-Mechanical Works of 500 MW Hydel Power, Pumped Storage Project in Andhra Pradesh	1,001
Mindstone Mall in West Bengal	208
Piling work at MPL- Green in Gujarat	133
Piling work at Hazira Plant in Gujarat	105
Others	190
Total	6,108

Consolidated Financials - Quarterly (Rs crore)

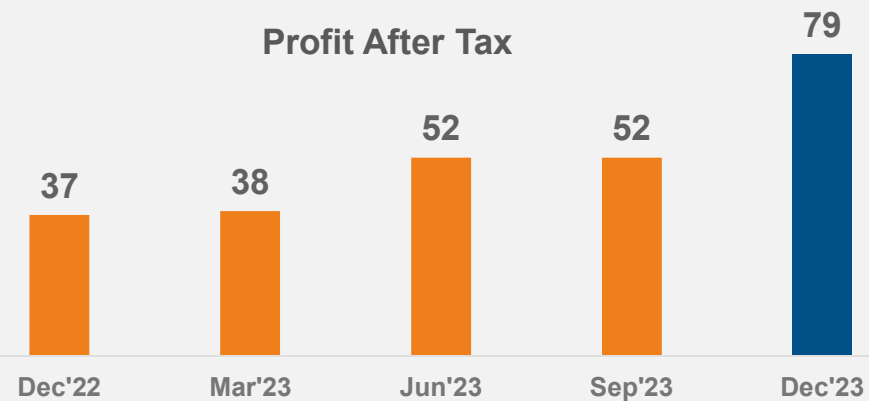
Revenue



EBITDA

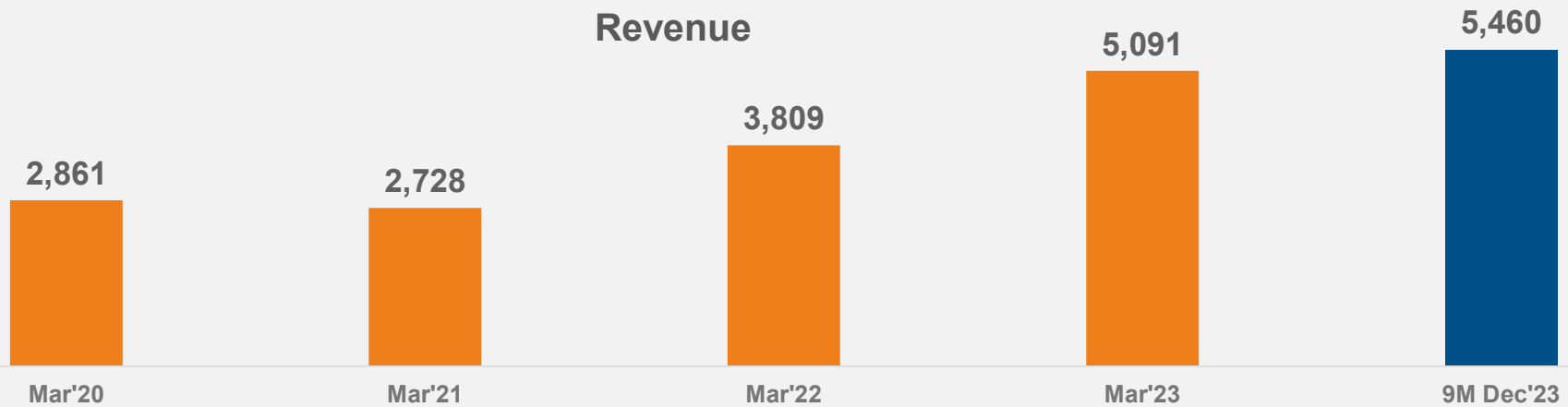


Profit After Tax

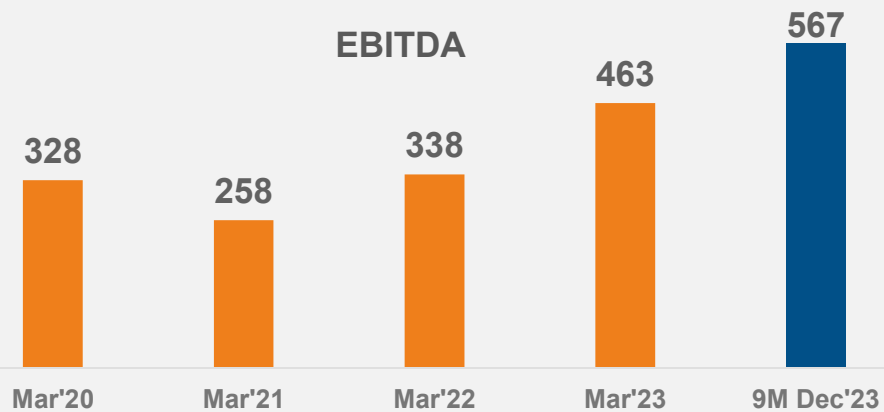


Consolidated Financials - Yearly (Rs crore)

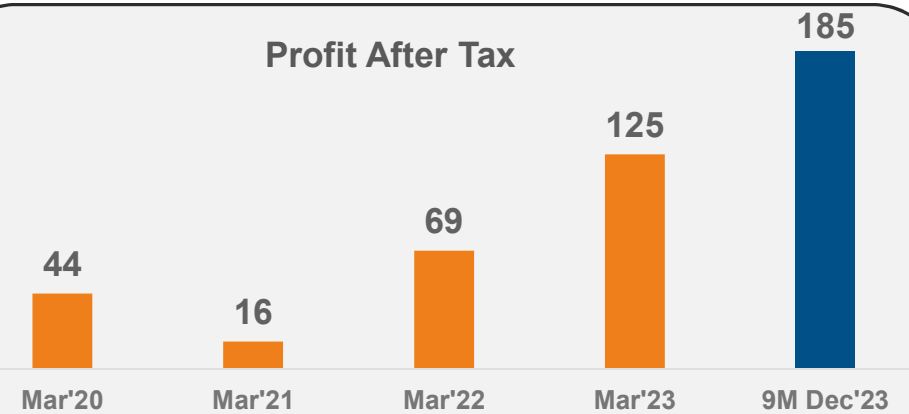
Revenue



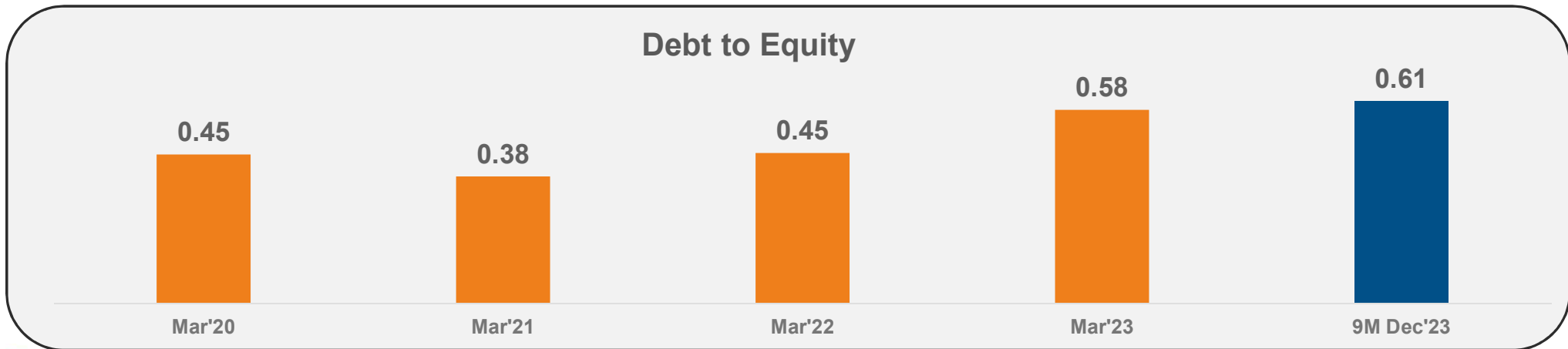
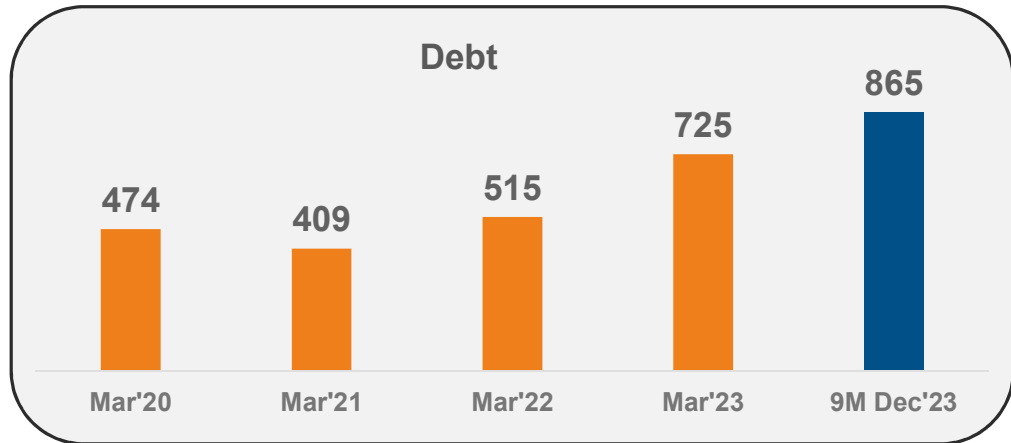
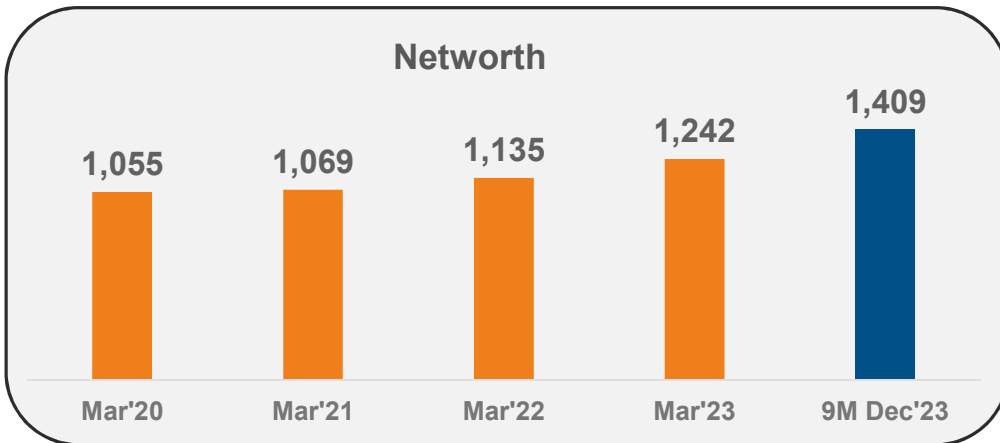
EBITDA



Profit After Tax



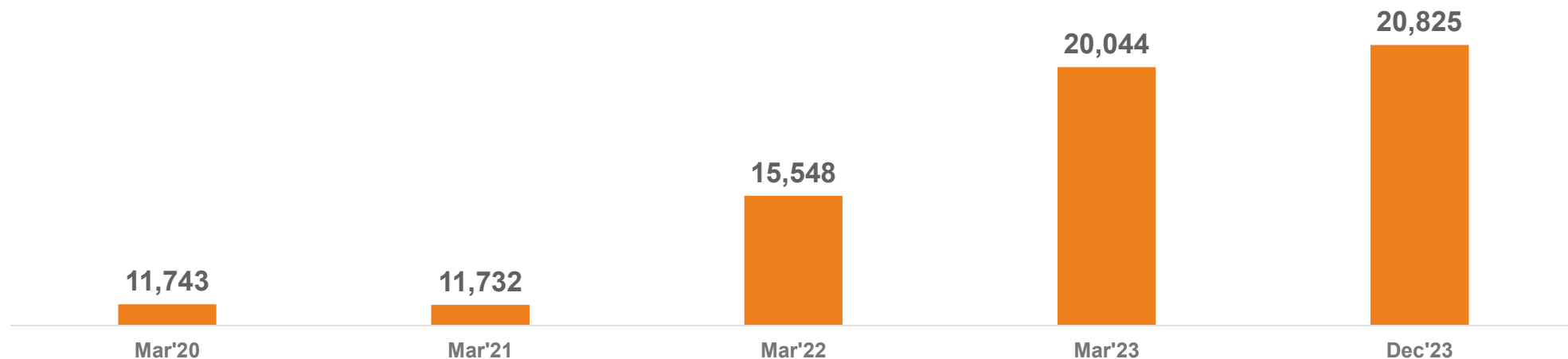
Consolidated Financials - Yearly (Rs crore)



02

Business Overview

Robust Order Book (Rs crore)



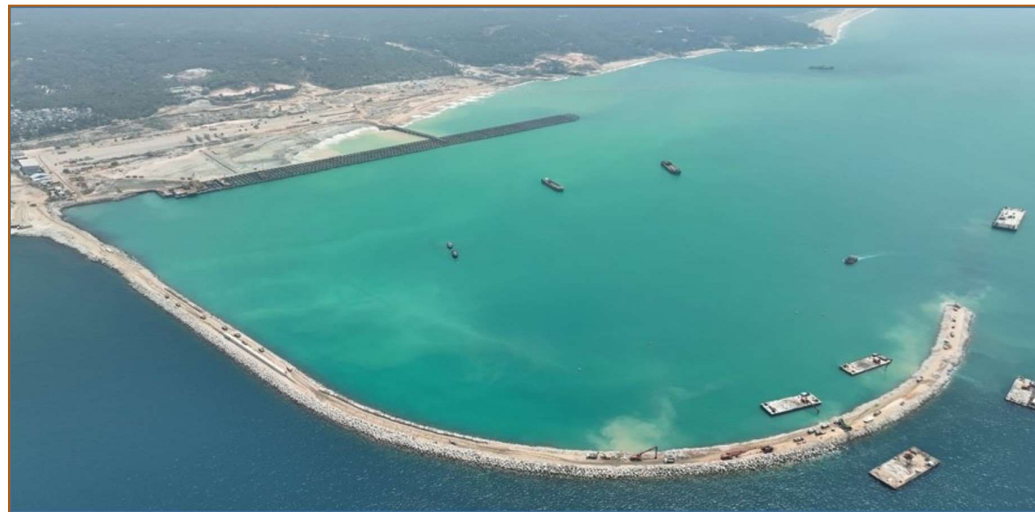
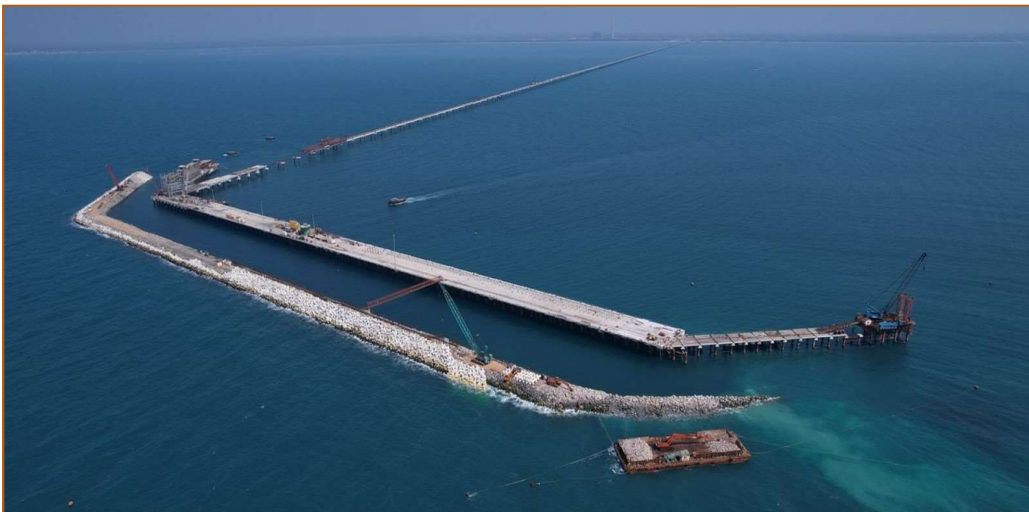
MULTI YEAR REVENUE VISIBILITY ORDERBOOK OF RS 20,825 CRORE

- Secured orders worth over Rs 6,100 crore since April'23 to December'23
- Clientele comprises of Government (50%), PSU (18%) and Private Sector (32%)
- Established presence in India with 13 states / 2 union territories and is currently executing project in Sri Lanka and Bangladesh
 - **India : 91.4% and Overseas : 8.6%**

Diversified Order Book (Rs crore)

Sectors	Contract Value	% Order book
Maritime Structures	6,697	32.2%
Urban Infrastructure, MRTS and Airports	4,763	22.9%
Highway, Bridges and Flyovers	3,702	17.8%
Industrial Structures and Buildings	2,507	12.0%
Hydro, Dams, Tunnels and Irrigation	2,144	10.3%
Foundation and Specialist Engineering	586	2.8%
Water and Waste Water	426	2.0%
Total	20,825	100.0%

Maritime Structures

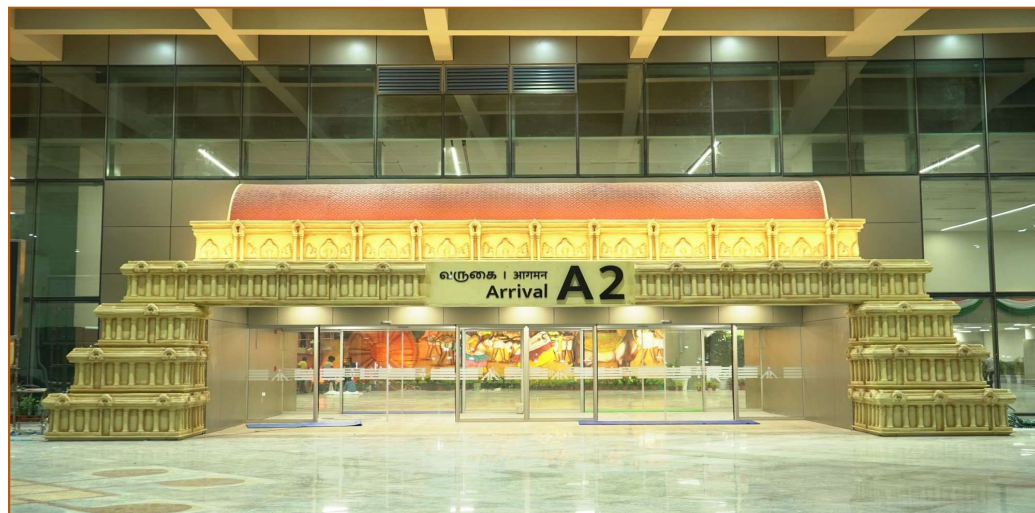


Major Projects under execution

- | | |
|---|---|
| <ul style="list-style-type: none"> Marine project in Bangladesh | <ul style="list-style-type: none"> West Container Terminal in the Port of Colombo, Sri Lanka |
| <ul style="list-style-type: none"> Balance Outer Harbour Works in Andhra Pradesh | <ul style="list-style-type: none"> Piers, Landside Tunnels & Building in Karwar, Karnataka |
| <ul style="list-style-type: none"> Udangudi project in Tamil Nadu | <ul style="list-style-type: none"> Wharf and Approach trestle works at JNPT in Maharashtra |
| <ul style="list-style-type: none"> Captive Oil Jetty at Kamarajar Port in Tamil Nadu | <ul style="list-style-type: none"> Rubble Mound Breakwater in Vizhinjam Port, Kerala |

**Rs
6,697
crore**

Urban Infrastructure, MRTS and Airports



Major Projects under execution

- Underground tunneling and stations for metros in Chennai, Bengaluru, Mumbai and Kolkata
- Elevated metro stations and buildings in Kolkata
- Depot metro building in Surat
- Modification & Refurbishment of terminal buildings in Ahmedabad airport

**Rs
4,763
crore**

Highways, Bridges and Flyovers

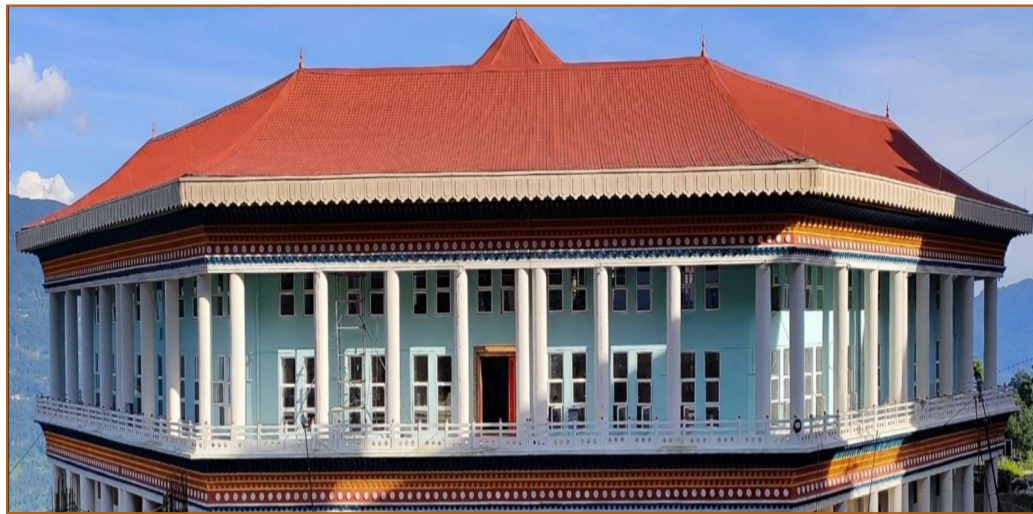


Major Projects under execution

- Six laning road project in Uttar Pradesh
- Steel bridge over river Ganga in Uttar Pradesh

Rs
3,702
crore

Industrial Structures and Buildings



Major Projects under execution

- | | |
|--|---|
| <ul style="list-style-type: none"> Redevelopment of Residential colony at Kasturba Nagar in New Delhi | <ul style="list-style-type: none"> Circuit bench of Calcutta High Court at Jalpaiguri in West Bengal |
| <ul style="list-style-type: none"> Thal Sena Bhawan in Delhi | <ul style="list-style-type: none"> Aerospace museum at AF station in Palam, Delhi |
| <ul style="list-style-type: none"> Piling and Civil work for Coke Oven Project at Hazira plant in Gujarat | <ul style="list-style-type: none"> Construction of buildings for Sikkim University |

**Rs
2,507
crore**

Hydro, Dams, Tunnels and Irrigation



Major Projects under execution

- Railway tunnels in West Bengal and Sikkim
- Civil & Hydro-Mechanical Works of 500 MW Hydel Power, Pumped Storage Project in Andhra Pradesh
- Water conveyor system of lined gravity canal/tunnels in Telangana

**Rs
2,144
crore**

Water and Waste Water

Foundation & Specialist Engineering

Completed Pump House



Major Projects under execution

- Water infrastructure project in Karwar, Karnataka

**Rs
426
crore**

Major Projects under execution

- Brahmaputra Riverfront development in Guwahati, Assam

**Rs
586
crore**

03

CSR Awards & Recognition

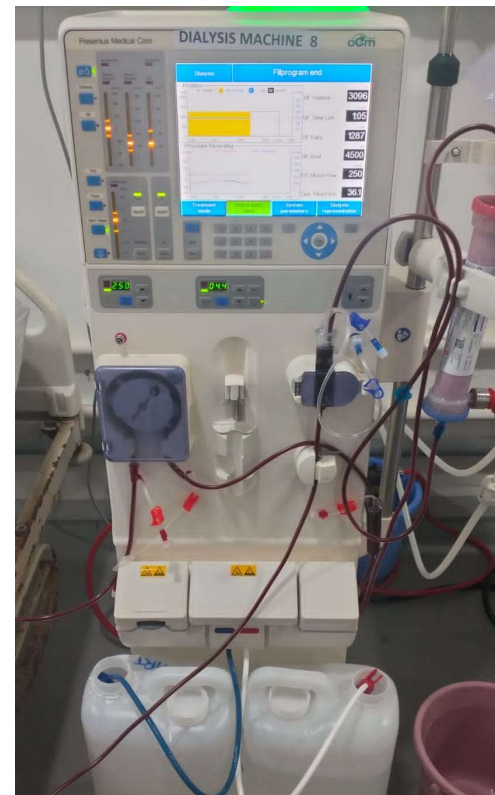
Corporate Social Responsibility



Purchased books for students from low-income families



Laptops/computers with digital classroom facilities for under privileged students

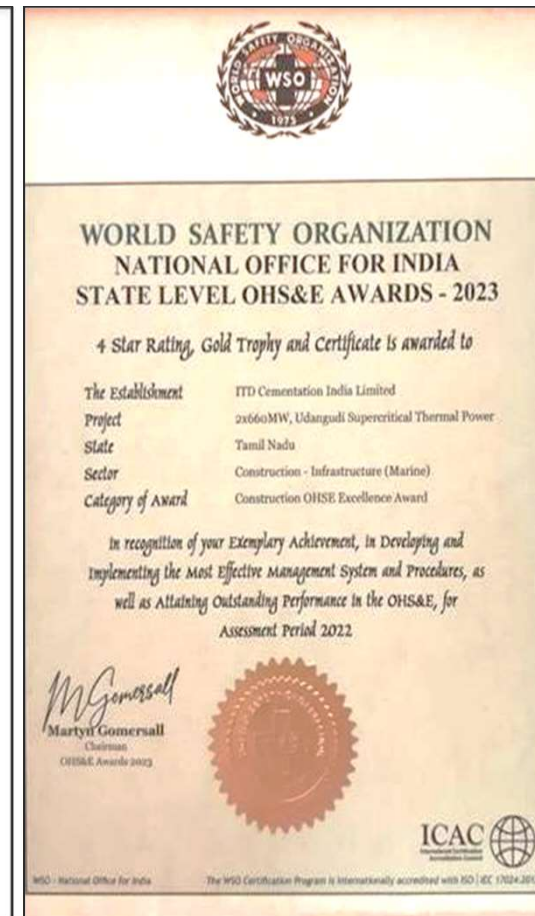
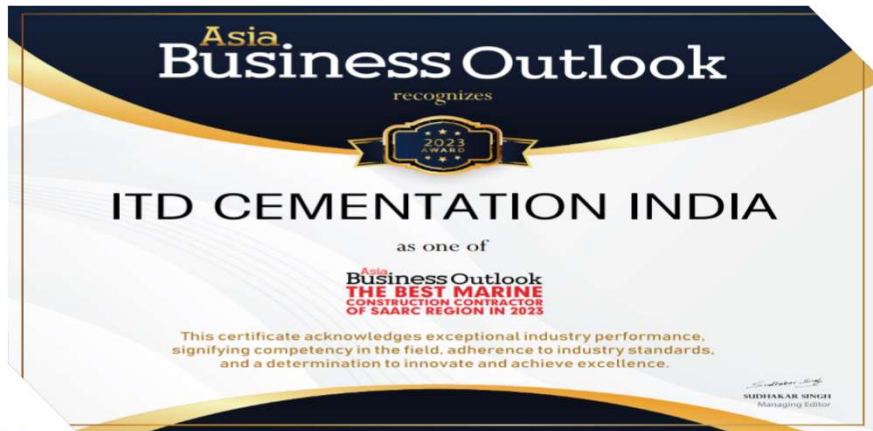


Purchased life supporting medical equipment's and accessories for hospital



School building extension with classrooms at Alanthalai village

Awards & Recognition





Commitment, Reliability & Quality



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